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The Sales and Closing Techniques of John Pyke.

Willing to share the 3 top techniques that will impact your your bottom line by scanning or clicking here



Watch this short video to get a feel for John



FURNITURELAND SOUTH the world's largest furniture store®

BEFORE JOHN'S KEYNOTE

- X 7 Consecutive years of negative sales
- X 6 of their 7 competitors went bankrupt
- X Lowest sales revenue in 7 years

AFTER JOHN'S KEYNOTE

- 48% increase in sales in first 30 days after keynote
- Achieved Highest monthly sales in company history
- Featured on CBS Evening News for unprecedented growth



BEFORE JOHN'S KEYNOTE

X Limited sales growth due to absence of training and hiring the wrong people X 80% sales turnover rate with a cost of over \$300,000 per sales person

AFTER JOHN'S KEYNOTE

- ✓ Highest sales in the 45 year history of the company
- 🔽 Created an ideal sales hiring benchmark after keynote
- Eliminated 80% sales turnover by consistently hiring top performing salespeople

CAPITAL BANK

BEFORE JOHN'S KEYNOTE

X Branch Managers perceived as "order takers" needed training to increase sales

AFTER JOHN'S KEYNOTE

Highest sales growth in 16 quarters as a result of a two-hour sales keynote







TOP 3 SALES KEYNOTES AVAILABLE NOW

SALES CONVERSION TRAINING

HOW TO SELL FASTER, EASIER & CLOSE MORE BY PUSHING THE BUY BUTTON IN THE BRAIN

SALES LEADERSHIP

HOW TO EMPOWER, RETAIN & LEAD YOUR TEAM TO TOP PERFORMANCE & EFFICIENCY

SCALING FAST **WITH SYSTEMS**

THE ULTIMATE SALES, HIRING, RETENTION & LEADERSHIP BLUEPRINT TO SCALE FAST

Traditional sales training is fatally flawed! Research reveals 42% of Training is **LOST** 20 minutes after the Event, 67% is **LOST** after 24 hours & 87% of traditional Training is LOST 30 days after the Event. The solution? Only invest in training that is differentiated from everyone else & based on a time-tested, scientifically-proven study of elite performers in over 20 countries. What works best? Amazing content, a proven method & a compelling delivery style that are both consumed and retained long-term.

John Pyke is a #1 International Best-Selling Author, Sales and Hiring Expert, Consultant & Speaker who has dedicated his life to empowering executives & entrepreneurs make absolutely certain they build world-class sales teams.

